

Activity 12

“Convince!”

Goal: foster the art of persuasion

Teacher breaks up the students in pairs and asks for the following:

“Convince your partner to read a certain book!”

”Convince the other to see a certain movie!”

“Convince your partner to vote for you as the head of school’s Student Parliament!”

Variation of the activity:

Teacher randomly gives each student randomly an object which she has “to sell” to the others.

Students try to convince the others “to buy” the object.

After all students have tried, the teacher asks which techniques the students used to convince their partners and which techniques were particularly effective.